



LEVERAGING THE POWER OF EDUCATION

## CONFIDENTIAL CONTRACT SUMMARY



**Otis**

A United Technologies Company

**Product Category:** **Elevator and Escalator Maintenance**

**Getting Started:** Contact Ryan Krahl, National Account Manager with Otis Elevator Company. He may be reached at (972) 317-6076 or at [ryan.krahl@otis.com](mailto:ryan.krahl@otis.com).  
or  
Contact your dedicated Horizon Account Director at (866) 531-3053.

**Agreement Period:** The term shall commence on August 1, 2005 and continue until July 31, 2008 with automatic renewal for 2 additional one (1) year periods.

**Supplier Contact:** **Ryan Krahl**  
National Account Manager  
Otis Elevator Company  
3112 Winston Drive  
Highland Village, TX 75077  
Phone: (972) 317-6076  
Fax: (860) 998-3269  
Mobile: (972) 998-7104  
Email: [ryan.krahl@otis.com](mailto:ryan.krahl@otis.com)

*To utilize this agreement, contact **Ryan Krahl** of **Otis Elevator** at the numbers listed above, or contact your dedicated Horizon Account Director at (866) 531-3053.*

**Payment Terms:** Per the Otis Maintenance Agreement (IMA). Participants that prepay under an IMA on an annual basis shall receive an additional 3% discount.

## **Agreement Summary:**

Otis Elevator offers a discount structure and pricing advantages exclusive to the member institutions of Horizon Resource Group. Up to 8% discount for current Otis Elevator customer who renew their current service agreement.

Otis Elevator Co., a wholly owned subsidiary of United Technologies Corporation, is the world's largest manufacturer, installer, and service provider of elevators, escalators, moving walkways and other horizontal transportation systems.

### **The Otis Maintenance Management System — OMMS**

OMMS stands as the industry's only usage-based preventive maintenance delivery system.

The Otis Maintenance Management System — OMMS — measures your equipment's actual usage, and combines this information with a wealth of statistical data to customize the ideal maintenance program for your elevators.

### **e\*Service**

Instant online access to important information about your elevator system, and the ability to place and track service calls — 24 hours a day.

e\*Service gives you the information you want when you want it. It gives you control and confidence in the service of your building's elevators, escalators and moving walks.

Simple to use, e\*Service is Internet-based and gives you instant online access to important information about your elevator system, as well as the ability to place and track service calls - 24 hours a day. Now more than ever, you can have greater control over your elevator service.

More company information is available on the Otis Elevator Company website at [www.Otis.com](http://www.Otis.com).

For additional contract details, contact your dedicated Horizon Account Director at 1-866-531-3053.