



## **MICROSOFT CONSOLIDATED CAMPUS AGREEMENT**

### **Offered by**



In cooperation with the Illinois Community College System Procurement Consortium (ICCSPC), CDW-G is helping to facilitate a consolidated Microsoft Campus Agreement. This cooperative purchasing agreement truly takes advantage of the collective buying power of all institutions.

A Consolidated Microsoft Campus Agreement is the process of recognizing a group of schools and combining license demand from the group to achieve buying power that individual schools would not achieve on their own. CDW-G approached Microsoft regarding a Consolidated Campus Agreement for the Illinois Community College System. ICCSPC was presented to Microsoft by CDW-G, and Microsoft agreed to allow ICCSPC to host the agreement.

### **Benefits of a Microsoft Consolidated Campus Agreement**

- All institutions will receive the best price available from Microsoft – Level B. This price is only available via this method of agreement.
- Direct representation with Microsoft for the first time  
**Mark Friedman - [mfriedma@microsoft.com](mailto:mfriedma@microsoft.com)**
- Microsoft Technical Specialist resource for all institutions  
**Aaron Ward – [aaronwar@microsoft.com](mailto:aaronwar@microsoft.com)**
- Free Electronic Download of all software.
- Automated key code delivery.
- License management service by CDW-G to prevent Select/Campus Agreement overlap.
- Microsoft commits to give betas, provide Microsoft Live Meetings, direct escalation path, etc.
- Software Assurance & all related benefits included.
- Select Agreement added to the Campus Agreement to allow perpetual purchases of products not included on Campus Agreement.
- Work at Home Rights administered and fulfilled by CDW-G.
- Student & Faculty personal purchase option via Student Select Program and administered and fulfilled by CDW-G.

### **Why a Consolidated Campus Agreement?**

- Only site license oriented licensing program offered by Microsoft.
- Effective way to annually budget for your Microsoft expense.
- Superior to Open License purchasing.
- Easy administration of versions and licenses.
- Cost effective way to standardize and stay current across campus.
- Count people not computers (FTE).
- About 80% of all higher education has a Campus Agreement for the benefits mentioned above.

### **What Do I Need To Do To Take Advantage Of The Savings and Benefits?**

Contact your dedicated CDW-G Account Manager.